

Swiss Fund Specialist Aims to Break Magical Barrier

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Andreea Stefanescu has propelled Solutions & Funds to new heights: assets under management have more than tripled since 2017. Now, the goal is to go even further.

There couldn't be a more fitting description for **Andreea Stefanescu**. The 47-year-old describes herself as a «fund child.» After earning her Master's degree in Economics from the University of Basel, she began her professional career in 2002 as a fund specialist at SwissRe Fondsleitung. In 2006, she moved on to Swiss Finance & Property Funds, where she was responsible for setting up the fund management company.

This was followed by a stint at GAM—again in the fund business. Eight years ago, Stefanescu joined the Western Swiss fund specialist [Solutions & Funds](#), initially as Head of Marketing & Business Development, and one year later as CEO. Her mission at the time: to build up the business in the German-speaking region of Switzerland.

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AuM: From CHF 1,6 to 6 Billion

Since then, the company has been on an upward trajectory. Under Stefanescu's leadership, assets under management have risen from CHF 1,6 billion to CHF 6 billion. But for her, that's no reason to rest on her laurels. The goal: to reach the magical CHF 10 billion mark. And for good reason: once assets exceed CHF 10 billion, relative costs drop significantly.

Specializing in Private Labelling for Third Parties

Solutions & Funds (S&F) specializes in structuring and managing collective investment schemes under Swiss law and offers structuring solutions across all asset classes, with a strong focus on real estate. Since the beginning of 2025, Solutions & Funds has been acting as the fund management company for the real estate SICAV [«Edmond de Rothschild Real Estate SICAV.»](#) among others.

With offices in Morges (headquarters) and Zurich (branch), the company focuses on private labelling services for third parties, offering these across Switzerland in all national languages. Solutions & Funds is now the leading provider in this field in Switzerland.

Demand at an All-Time High

Andreea Stefanescu is convinced there's more to come. In the private debt sector, the company has established another core pillar over the past few years. «Interest in such products is strong,» she says.

That also applies to Solutions & Funds in general. «We have never seen as much demand as in the past nine months,» she says. She attributes this to S&F's comprehensive offering.

If the momentum continues, the CHF 10 billion milestone may soon come within reach.